Sofia Iuteri
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EDUCATION

Washington and Lee University (W&L) Lexington, VA
Majors: Economics, Environmental Studies; Minor in Entrepreneurship Class of 2027

- **GPA**: 3.98/4.0
- **Honors & Awards**: Phi Beta Kappa; Omicron Delta Kappa; President's List 2023-2025; Scholar-Athlete Honor Roll 2023-2025
- **Relevant Courses**: Econometrics, Statistics, Energy Economics, Advanced International Finance, Study Abroad: SIT Australia

PROFESSIONAL EXPERIENCE

Synchrony Financial Stamford, CT
HQ FP&A Intern June 2026-August 2026

- Engineered automated FR Y-14M commentary pipeline using Hyperion, SmartView, Excel, and VBA, reducing recurring reporting time by over 95% from 2+ hours to under 5 minutes
- Modeled 3 key business drivers to build integrated financial forecast, presenting recommendations to 50 SVPs during case competition
- Validated executive earnings and Q&A materials distributed to CEO and CFO, ensuring accuracy during quarter-end reporting
- Performed financial variance analysis supporting $100B consumer lending portfolio across cost centers, receivables, and rewards
- Standardized onboarding across 4 platforms (SAS, Workiva, Hyperion, Data Warehouse) by creating reusable technical documentation

Hoxton Ventures London, UK
Venture Capital Analyst June-July 2025

- Sourced and evaluated 40 early-stage deals; led founder calls and built investment memos on market size, traction, risk, and diligence
- Synthesized 200+ portfolio company operating metrics and updated 20+ tear sheets for quarterly LP reporting
- Created consolidated database from multi-currency datasets of 2 funds, standardizing KPI information across portfolio companies
- Built event pipeline for portfolio company by researching and scoring 100 industry events, delivering optimized schedule and budget

Leaf & Grain/Murray's Pizza & Wine Houston, TX
Internal Consulting Analyst August 2025

- Developed data-driven wine-pricing strategy projecting +$1.5K/month gross profit using publicly available competitor data sources
- Programmed Python/Streamlit visualization app, projecting gross profit increases of $100 per bottle and identifying capacity constraints
- Created and customized Murray's Pizza & Wine website to showcase brand identity and support pre-opening hiring and marketing
- Orchestrated seat & slot model using staggered wave seating, table mapping, and spend analysis to maximize turnover & revenue
- Authored 40-page employee training manuals for bartender, server, host, and busser roles structured into 60-minute sessions

Hats4Healing Corp. (Nonprofit Organization) Lexington, VA
President & Founder February 2020-Present

- Founded and scaled 501(c)(3) nonprofit to 250+ volunteers across 10+ countries, donating 2,415 handmade items and organizing social visitation initiatives serving 2,000 pediatric cancer patients
- Secured $6K Johnson Opportunity Grant to expand the organization's revenue model by prototyping and launching 50+ "Knit-for-a-Cause" kits, engaging 30+ new volunteers in the first three months
- Featured by and partnered with Agency for Change, Westfair Business Journal, Greenwich Chamber Radio, and the New York Islanders; campaigns reached 2,000 users per post

The Experience Exchange, LLC Lexington, VA
Founder & Editor-in-Chief October 2024-Present

- Founded student-run print environmental magazine and raised $5K in advertising revenue for the first edition
- Lead 40-member editorial, graphic design, photography, marketing, and partnerships team
- Build distribution model generating 50+ paid subscriptions and wholesale/single-copy sales in first issue cycle
- Informed editorial strategy using survey data; 90.5% saw it as enriching W&L's intellectual community, with 81% referral rate
- Selected from 35 student ventures to present at W&L Entrepreneurship Summit Pitch Competition; moderated alumni panel

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Washington and Lee University, Department of Economics Lexington, VA
Teaching Assistant, Intermediate Microeconomics Fall 2026-Present

- Support students in Intermediate Microeconomics as they work through course theory and problem sets

Connolly Entrepreneurship Society Lexington, VA
VP of Business Development & Venture Capital Lead January 2024-Present

- Consult startups competing for $15K of funding while evaluating 12+ pitches on market fit, commercial viability, and scalability
- Manage $25K investment fund, developed investment framework, organizational bylaws, and seed-funding contracts
- Lead digital strategy and programming, including annual E-Summit, speaker events with 100+ alumni, and networking dinners

Competitive Gymnastics Greenwich, CT
Junior Olympic Level 10 Gymnast April 2012-December 2023

- Trained 35 hours/week as elite gymnast; International competitor (2021-22), 1st and 2nd place at US Nationals (2017-19)
- IGC "Hardest Worker" Award (2018); achieved a Top 100 U.S. beam score (9.9)

SKILLS AND INTERESTS

Technical Skills: Excel (VBA, PivotTables, INDEX/MATCH), Python, Stata, SAS, Hyperion SmartView, Workiva, Streamlit
Certifications: Wall Street Prep Financial Statement Modeling, Certified PADI Open Water Diver, Certified CrossFit Trainer (CCFT)
Interests: Writing, documentary film production, sustainability, entrepreneurship, fitness and nutrition, scuba diving